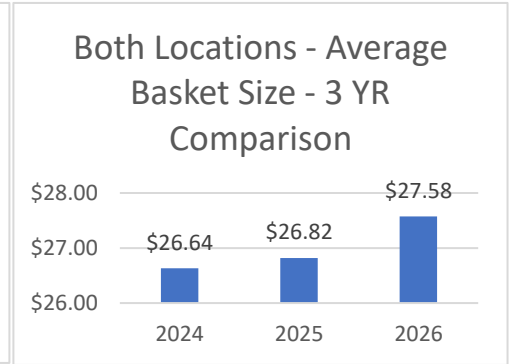
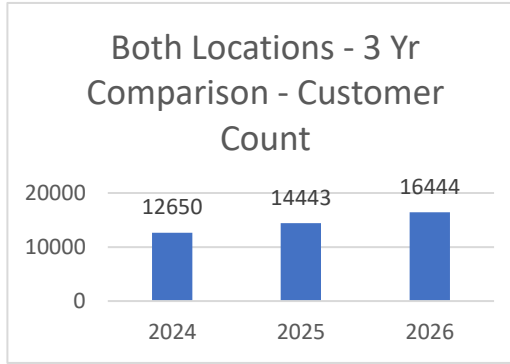
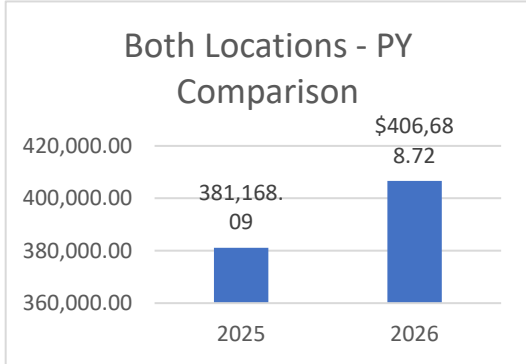




Both Locations:

April Sales: \$406,688.72

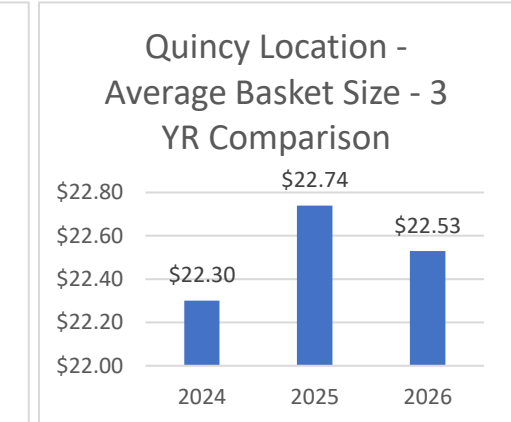
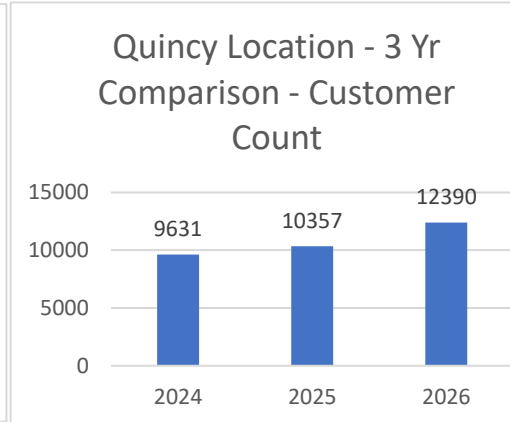
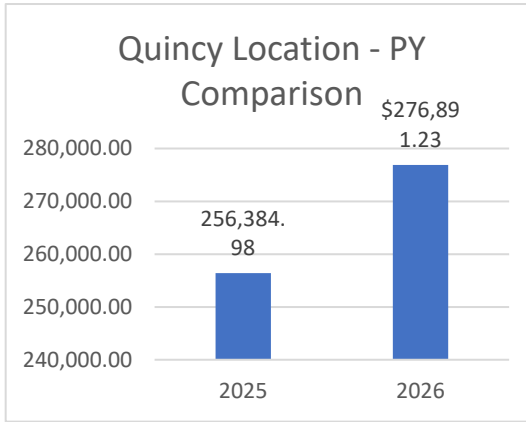
Prior Year Comparison – Increase of 6.7%



Quincy Location:

April Sales: \$276,891.23

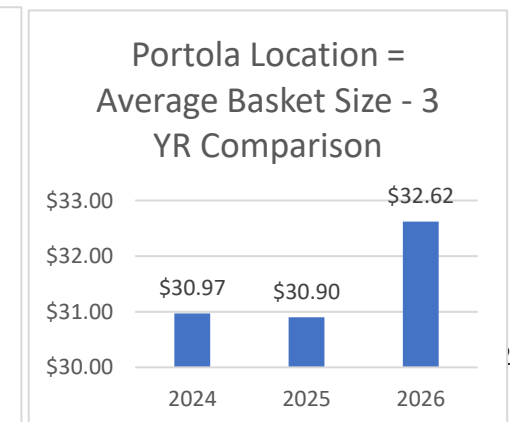
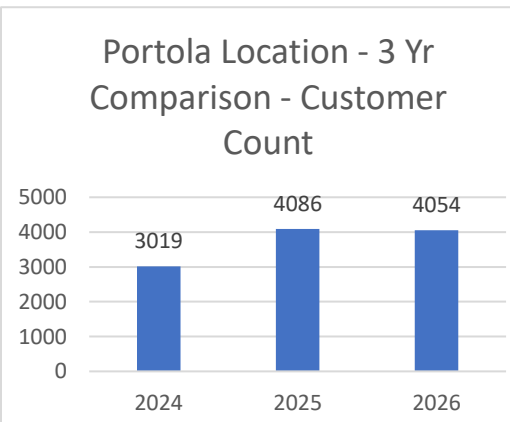
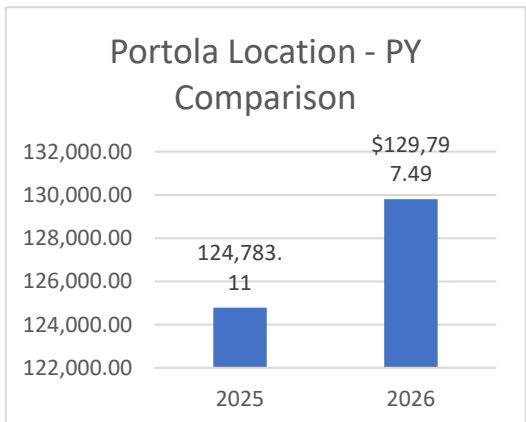
Prior Year Comparison - Increase of 8.0%



Portola Location:

April Sales: \$129,797.49

Prior Year Comparison - Increase of 4.0%



Outreach Update:

Round Up at the Register Update – April 2026:

Quincy – Dixie Fire Canopy Project - \$745.96

Portola – Portola Preschool Co-op - \$350.34

Total Donated: \$1,096.30

Financial Summary

Overall, both locations saw a 6.7% increase in sales for April 2026. When compared to April 2025, Quincy saw an increase of 8.0%, and Portola saw an increase of 4.0%.

Portola Store Update (Prepared by Korin Cameron, Store Operations Manager - Portola)

Portola staffing updates include the successful training of a new PIC, interviews for the Prepared Foods Lead position with an offer extended to one candidate, and onboarding preparations for a new deli hire starting 5/12.

Portola facility improvements were made to include parking lot line repainting, installation of new fence boards, a flower garden, and compressor room cooling upgrades completed by Nick Boyd. Ongoing issues remain with UNFI trucks damaging back-room tile, with no response received to date.

Our grocery team added new seafood offerings from Sitka Seafood, featuring sustainably sourced, sashimi-grade products from small family-owned vessels, with QR code traceability for full harvest transparency.

Quincy Store Update (prepared by Theora Harvey, Store Operations Manager - Quincy)

April was another strong month for the Co-op. We ended the month in a positive position despite some internet issues near the close of April, which fortunately did not significantly affect sales.

We are saying goodbye to our Wellness Manager, Monica, and welcoming Melanie Strahm as her successor. Melanie joins us after 12 years of service at Quincy Charter School, and we are excited to have her on the team.

The Grocery and Produce departments collaborated on a successful reset of the produce case to better feature pressed juices and immunity shots.

As we move into May, we are welcoming two new staff members and one new manager. Overall, April reflected strong performance, teamwork, and continued forward momentum.

The Quincy store is also addressing a sales decline in the bulk department. After running several reports on movement of items in bulk, it was discovered that a large amount of product hadn't sold more than a few pounds since the beginning of the year, leading to waste. The team is making some difficult decisions on downsizing the bulk department at this time.