



FEATHER RIVER FOOD CO-OP

SINCE 1978

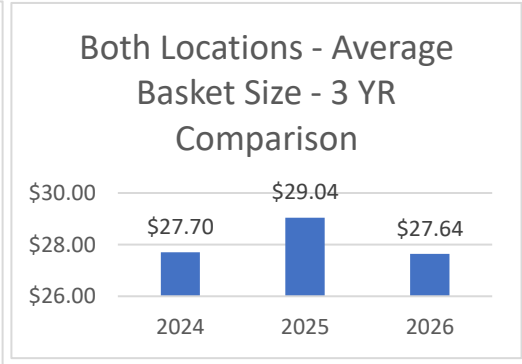
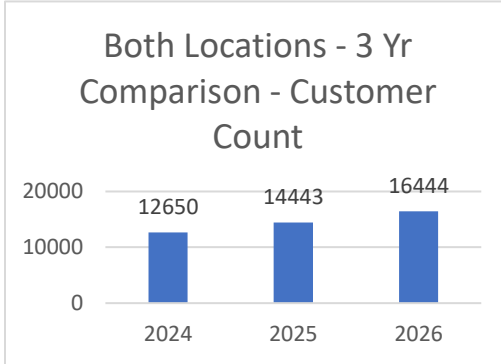
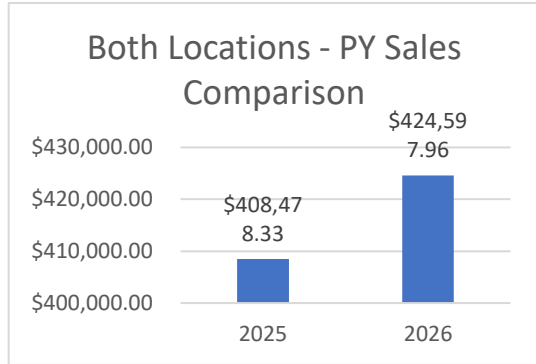
Monthly General Manager's Report
 Board Meeting Date: April 27th, 2026
 Covering: March 2026
 Submitted by Marcie Wilde
 FYI REPORT ONLY



Both Locations:

March Sales: \$424,597.96

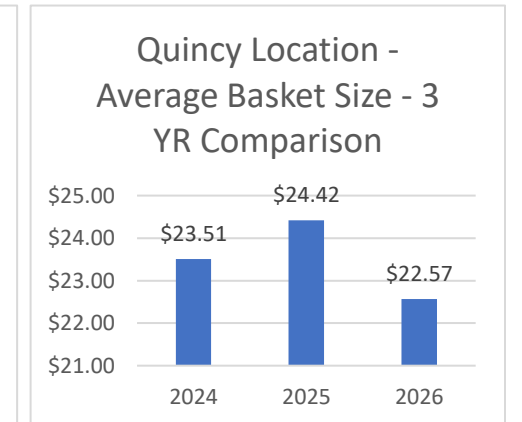
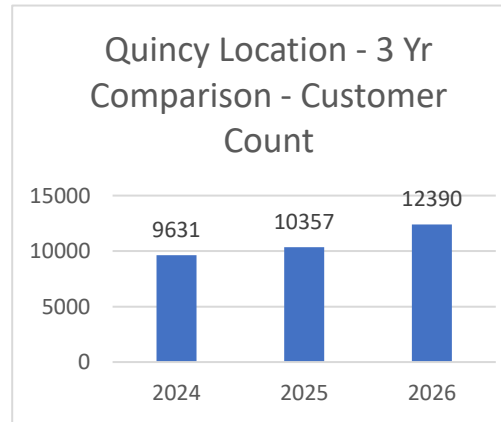
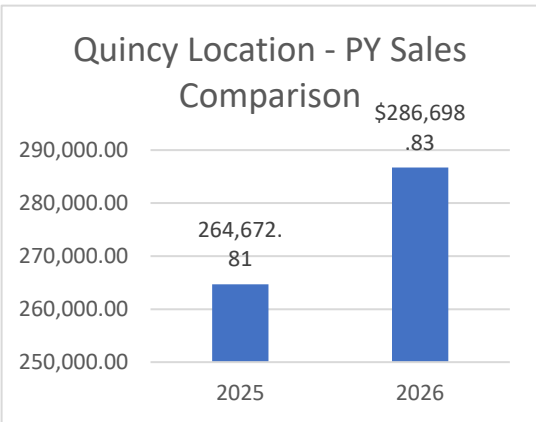
Prior Year Comparison – Increase of 3.9%



Quincy Location:

March Sales: \$286,698.83

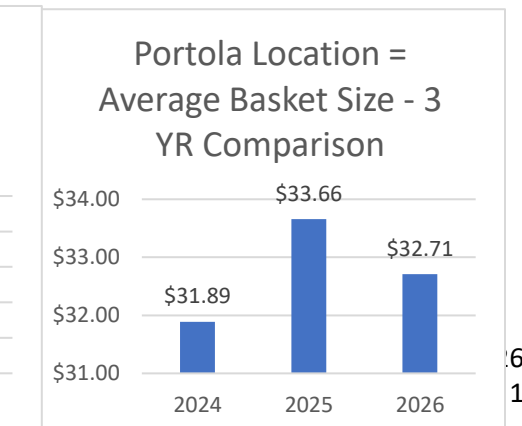
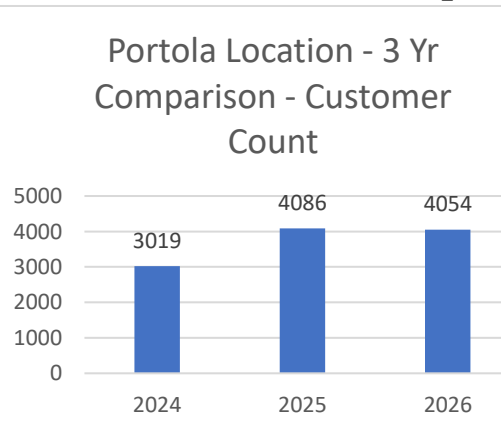
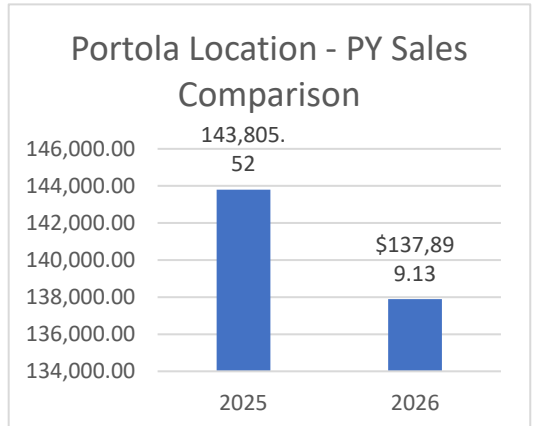
Prior Year Comparison - Increase of 8.3%



Portola Location:

March Sales: \$137,899.13

Prior Year Comparison - Decrease of -4.1%



Outreach Update:

Round Up at the Register Update – March 2026:

Quincy – Pacific Crest Trail Association (tools, food and trainings) - \$767.06

Portola – Long Valley Charter School (field trip support) - \$316.58

Total Donated: \$1,083.62

Financial Summary

Overall, both locations saw \$424,597 in sales, or a 3.9% increase over March 2025. Quincy saw 8.3% growth, while Portola declined in growth, at -4.1%.

Winter Hours

We ended our shortened winter hours on March 16th. This was the first year we tried winter hours and what we saw was a shift in shopping habits with no material change in sales. We will continue to consider winter hours from December – March each year.

NOC Fly-in

In March, Marcie was invited by NCG to a fly-in with the National Organic Coalition in Washington, D.C. This fly-in was to lobby for organic agriculture via the farm bill. Specific asks included strengthening the National Organic Program, increasing the cost-share certification from \$750 to \$1500 per scope and investing in organic research.

Marcie met with Senators Schiff and Padilla to stress the importance of supporting organic agriculture. She also met with Rep. Panetta to discuss the California Central Valley's major part in organic food production for our country. It was stressed that if the USDA continues to weaken, organics will not be trusted, as there are not enough USDA organic inspections occurring to keep the organic label relevant. This can also lead to fraudulent imports entering the market, further weakening our food production system.

Internet Troubles

In March we struggled with some internet connectivity issues. After many calls to PST, there was an issue that was discovered on their end of the internet lines, which has since been resolved. This issue caused some delays in credit card processing, while also limiting our ability to accept EBT for some time.

CCOA with Next Level

In March we officially started changing our common chart of accounts to match NCG's suggested practices. This has changed the way our financial statements look but will not change the bottom-line income. This change will allow us better comparisons with other co-ops by having our data in the same place. Quarter 1 2026 report will reflect this new change.

237 Lawrence St.

We continue to work toward the purchase of 237 Lawrence as our new offsite kitchen location. This central kitchen will allow us to expand in the deli and bakery, offering the community more access to healthy, prepared foods. This expanded space will give us more cold storage to eventually offer caterings and larger family style take-home meals. We also hope to expand our bakery offerings to include new breads and pastries.