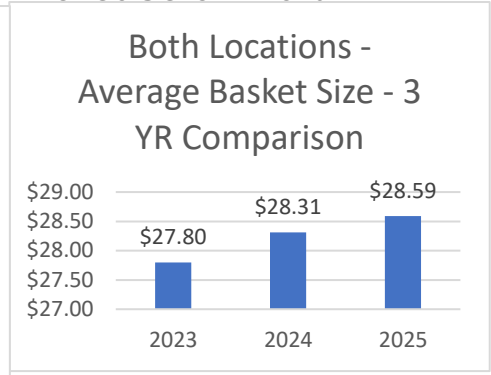
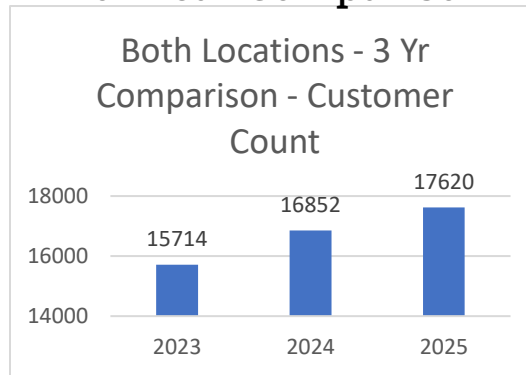
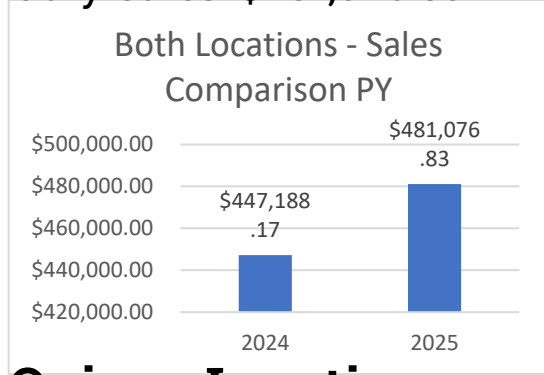




Both Locations:

July Sales: \$481,076.83

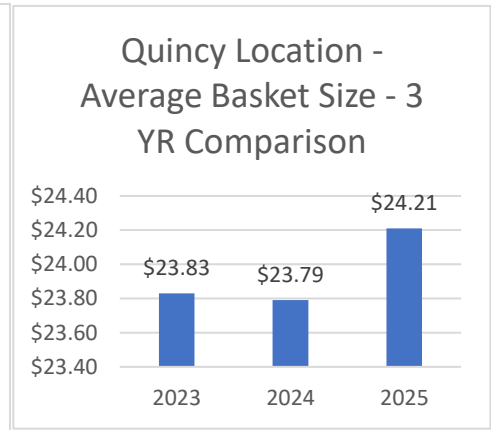
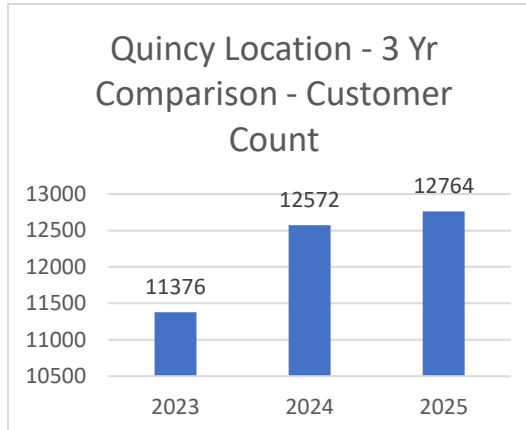
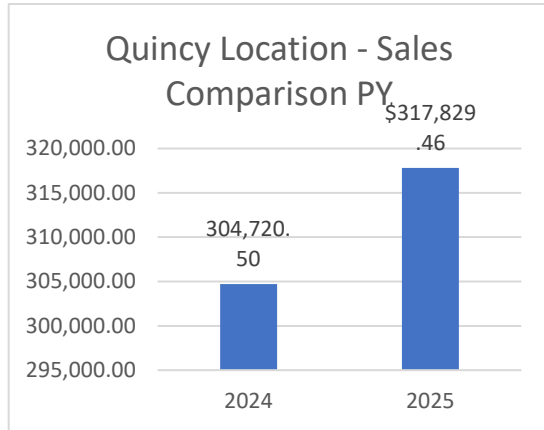
Prior Year Comparison – Increase of 7.6%



Quincy Location:

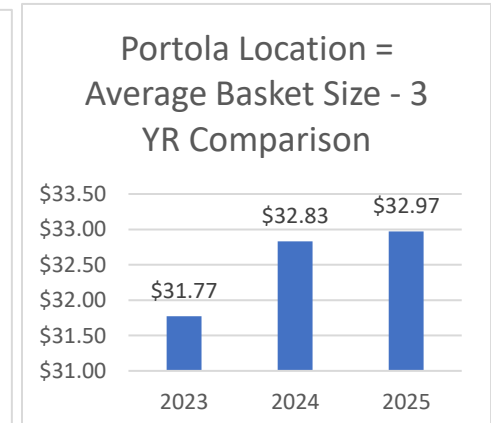
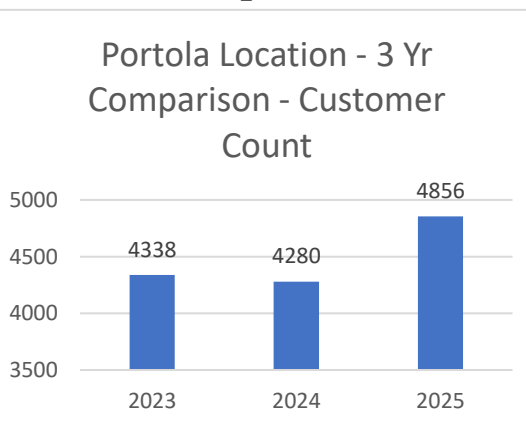
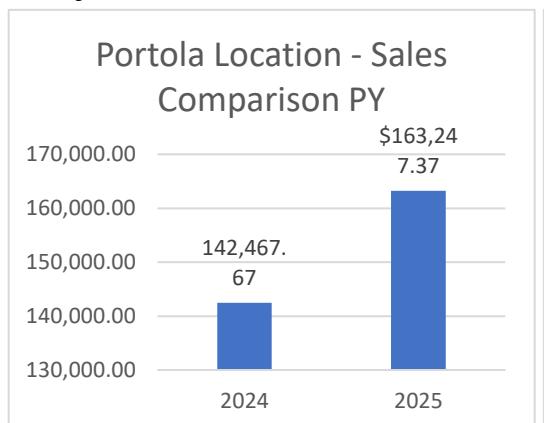
July Sales: \$317,829.46

Prior Year Comparison - Increase of 4.3%



Portola Location:

July Sales: \$163,247.37 Prior Year Comparison - Increase of 14.6%



Outreach Update:

Round Up at the Register Update – July 2025:

Quincy – Lost Sierra Mt Bike Team - \$593.05

Portola – Mohawk Community Resource Center - \$237.65

Total Donated: \$ 830.70

Summary:

Overall, total sales increased by 7.6% in July. Quincy saw a 4.3% increase, while Portola saw a 14.6% increase in sales when compared to 2024.

UNFI Outage

In July we still were feeling the ripple effects from the system-wide outage with UNFI. Payments and processing took longer than usual. Since June was our quarterly member discount month, we chose to extend this discount into mid July so customers had a chance to use their discount once the shelves were re-stocked.

High Sierra and 4th of July

Both locations did roughly 4% more in sales when compared to the year prior. During the week of both High Sierra and the 4th of July sales came in at \$124k. This is the highest sales week of the year for us.

Grants

I am working on applying for some grants. The first grant, Resilient Food System Infrastructure, I applied in two capacities. One application was directed toward the purchase of a new bakery oven, while another avenue was toward increasing refrigeration space in Portola with a 4 door dairy cooler. This grant is designed to build resilience in the middle of the supply chain.

The second grant is Healthy Food Financing Initiative. This grant is geared toward increasing production of healthy foods in underserved communities. I wrote this grant for land acquisition for an expanded kitchen space.

Farmers Market

The Farmers Market has had two markets so far this year. Feedback we have received includes the desire for more produce vendors. We are working very hard on this with limited access to farmers in our area. Farmers on the east side of the county have not expressed a desire to support this market. So far attendance was down for the July market compared to the June market.