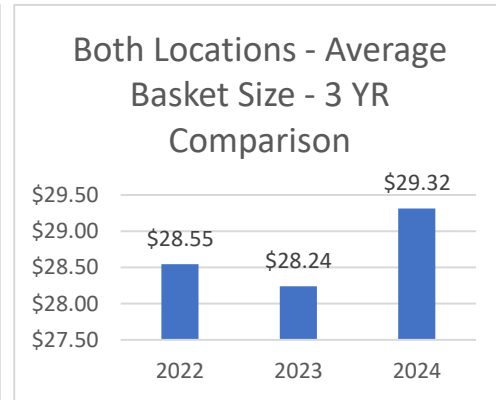
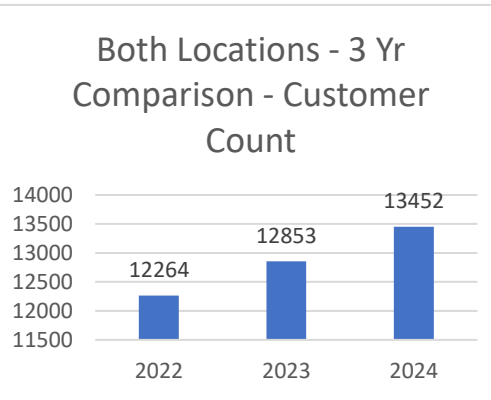
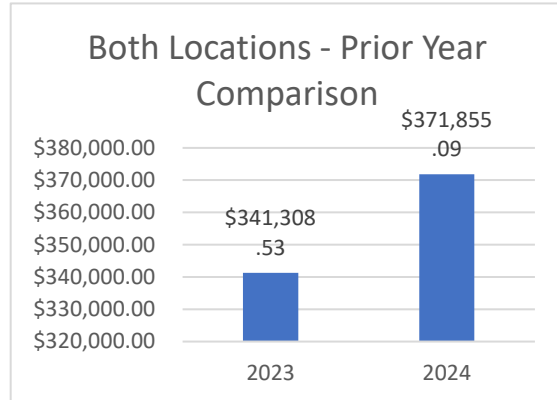




## Both Locations:

November Sales: \$371,855.09

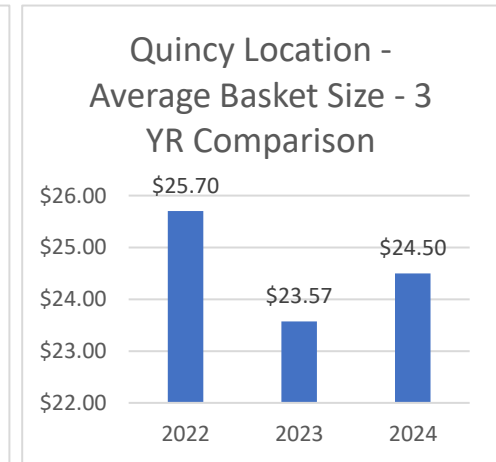
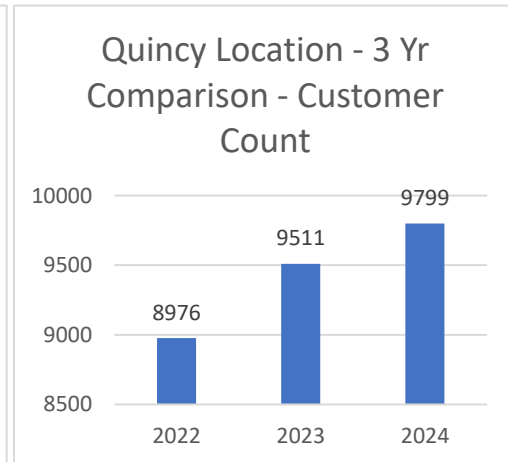
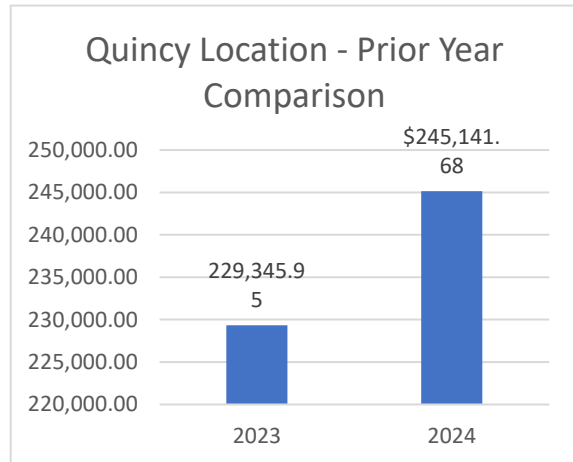
Prior Year Comparison – Increase of 8.9%



## Quincy Location:

November Sales: \$245,141.68

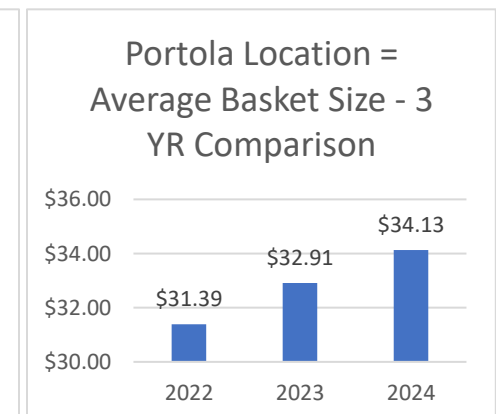
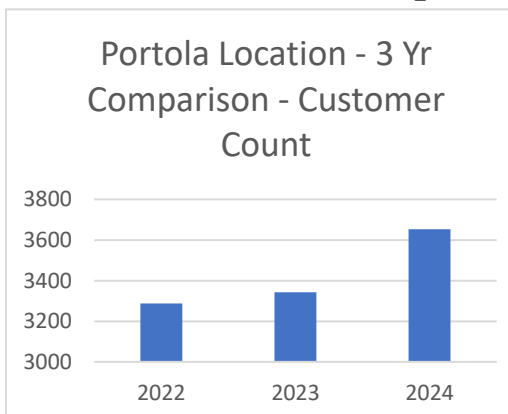
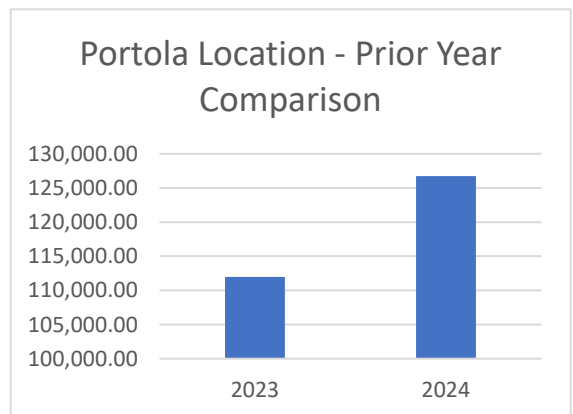
Prior Year Comparison - Increase of 6.9%



## Portola Location:

November Sales: \$126,713.41

Prior Year Comparison - Increase of 13.2%



# Outreach Update:

Round Up at the Register Update – November 2024:

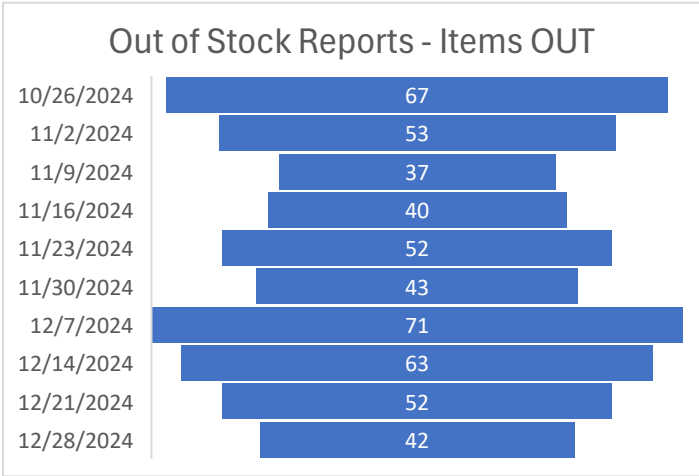
Quincy and Portola – Maidu Summit Consortium - \$1,208.01

**Total Donated: \$1,208.01**

## Summary:

Overall sales combined increased by 8.9% over last year. Quincy saw a 6.9% increase and Portola continues to see double digit increases with a 13.2% increase over last year at this time.

The first week in November we received an anonymous OSHA complaint about our Portola location. This complaint stated there was mold and dripping water found in the storage areas of the store and out in the retail spaces. We hired Premier Environmental Consulting, a mold inspection company, to come and inspect the property. They performed an inspection on November 13<sup>th</sup>, roughly one week after this complaint was received. The company determined that no mold was present, and there is no risk to staff or customers. The OSHA complaint was closed after submission of this report.



At the end of October, we started keeping track of out-of-stock issues we were experiencing. In November, during the week of Thanksgiving, we were up to 52 items per delivery out-of-stock. Specific items centered around dairy, specifically milk and eggs. We had been hearing via news outlets about the Avian Flu effecting dairy cows and poultry farms but hadn't received word from our distributor related to this issue. After many emails with our UNFI rep, we

were able to finally conclude that the Avian Flu was in fact the cause of our out-of-stock issues.

In November after analysis of quarter 3 2024, it was determined that there was sufficient profit to distribute a profit share to employees that meet eligibility requirements. A total of \$9,434 was returned as a share to employees. This is the first quarter in many quarters we have seen profit and are able to return a portion to the hard-working staff.