

Monthly General Manager's Report Board Meeting Date: June 25th, 2024 Covering: May 2024 Submitted by Marcie Wilde FYI REPORT ONLY

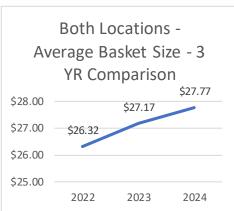
Both Locations:

May Sales: \$412,263.56



Prior Year Comparison - Increase of 6.3%



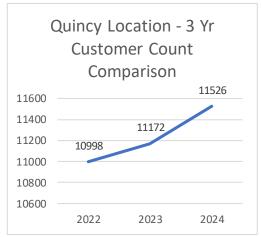


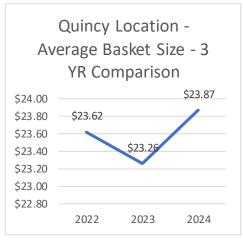
Quincy Location:

May Sales: \$280,297.71



Prior Year Comparison - Increase of 5.5%



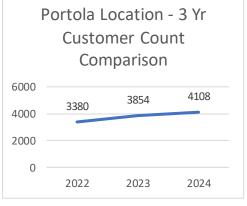


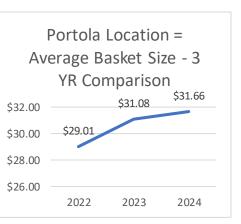
Portola Location:

May Sales: \$131,965.85



Prior Year Comparison - Increase of 8.2%





Outreach Update:

Round Up at the Register Update – May 2024:

Quincy: Lost Sierra Food Project - \$975.17

Portola: Western Pacific Railroad Museum - \$307.89

Total Donated: \$1,283.06

Summary:

Sales increased at both locations in May. We saw a total increase of 8.2% over the prior year. When compared to April, we saw a 14.9% increase. Customer counts and basket size also continue to increase.

Turnover in staffing was a challenge in May. The Portola store manager position was flown, and interviews were conducted. We hired Logan Duncan, former Grocery Manager for the role. In Quincy, our seasonal staff departed and headed to their summer jobs with the forest service and more. Hiring is underway for associate positions at both locations.

The administration building's garden got a face-lift due to the hard work of a few volunteers. This space was established as a staff garden years ago, and has since been turned into a demonstration garden, showing what can be grown in our short season.

After reaching out to donors and sponsors to revive the farmers' market, we have established a market bank account. This account will help us re-establish the long-beloved market that we ran for 19 years. Stay tuned for more updates from the market committee in the months to come.