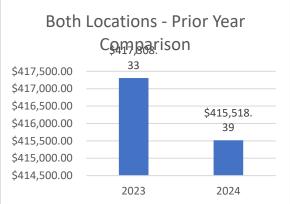


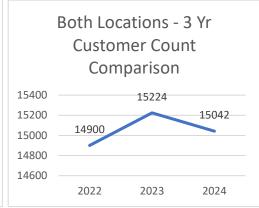
Monthly General Manager's Report Board Meeting Date: July 23rd, 2024 Covering: June 2024 Submitted by Marcie Wilde FYI REPORT ONLY

#### **Both Locations:**

June Sales: \$415,518.39



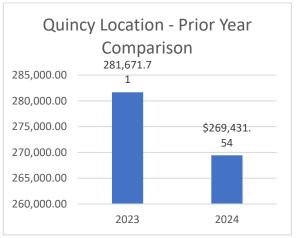
# Prior Year Comparison - Decrease of -0.4%



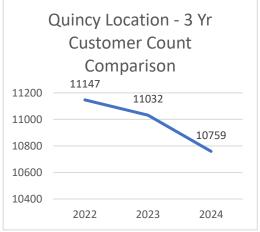


# **Quincy Location:**

June Sales: \$269,431.54



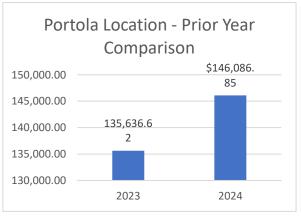
# Prior Year Comparison - Decrease of -4.3%



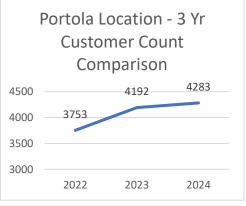


### Portola Location:

June Sales: \$146,086.85



# Prior Year Comparison - Increase of 7.7%



Portola Location =			
Average Basket Size - 3			
YR Comparison			
\$34.00			\$32.81
\$32.00		\$31.01	
\$30.00	\$29.26		
\$28.00			
\$26.00			
	2022	2023	2024

### Outreach Update:

Round Up at the Register Update – June 2024:

Quincy: Plumas Disk Golf - \$856.08

Portola: Friends of Plumas Wilderness - \$341.72

Total Donated: \$1,197.80

### Summary:

Overall sales combined decreased in June when compared to the same period in 2023. Our Quincy store saw a decrease of 4.3%, while Portola showed an increase of 7.7%.

In June, newly hired Store Manager Logan Duncan submitted notice for his position in Portola. At that time we were also hiring for a Grocery Manager. Neither position has been filled, and Marcie has been supporting the Portola store every day during the search and transition period.

The Annual Meeting took place on June 28<sup>th</sup> at Rugged Roots Farm in Quincy. It was well attended, with roughly 85 members joining us. This attendance was up from the last meeting by about 30 people. We enjoyed fabulous music, including from our very own employee Rebecca Terhune, along with a few previous employees of the co-op. The event received great feedback, and we hope to host next year's event in the same space.

Our bank accounts increased in June by \$11,948. This is a welcome sight to see, as we have had many months in a row with decreases in cash. We are working on decreasing inventory in our backstock and focusing on training up new staff we are bringing on board. In June we had 45 employees in total, down from 48 in the previous month. We are currently hiring a Store Manager in Portola, along with hiring for some grocery stocking shifts. We have taken a pause in searching for a new Grocery Manager for Portola until the critical need of the Store Manager is filled. In Quincy, we are looking for a part time stocker to join our team.