Monthly General Manager's Report Board Meeting Date: September 24<sup>th</sup>, 2024 Covering: August 2024 Submitted by Marcie Wilde FYI REPORT ONLY

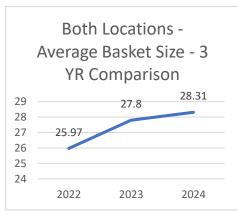
#### **Both Locations:**

August Sales: \$403,573.79



## Prior Year Comparison – Increase of 4.3%



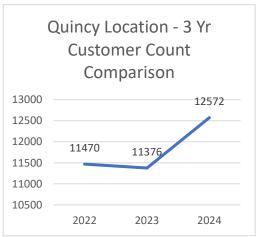


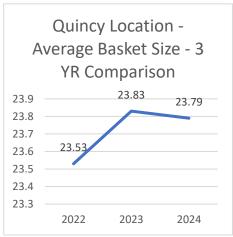
### **Quincy Location:**

August Sales: \$264,213.20



# Prior Year Comparison - Increase of 3.0%



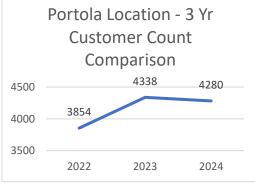


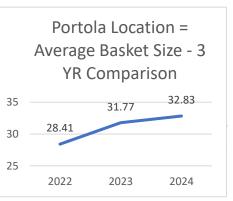
#### Portola Location:

August Sales: \$139,36.59



## Prior Year Comparison - Increase of 7.0%





### Outreach Update:

Round Up at the Register Update – August 2024:

Quincy: Quircus Community Circus - \$879.24

Potola: High Sierra Animal Rescue - \$766.04

Total Donated: \$1,645.28

### Summary:

Overall sales combined increased in August when compared to the same period in 2023. Our Quincy store saw an increase of 3.0%, while Portola showed an increase of 7.0%.

We are working with a few volunteer member-owners to bring back our demonstration garden at our administration building in Quincy. Thanks to Paul and Michelle for organizing this revitalization.

We opened the hiring for a new Store Manager in Portola. We hope to have someone hired and trained up by October.

In August we also opened a hiring for Front End Manager in Quincy. Longtime manager Michelle Fulton announced her retirement in August. Michelle has been employed with the co-op for 18 years. She held various different positions, but was always the face of the co-op. She was dedicated to the co-ops mission to serve the community and saw the co-op through chaos and progress. She is a mentor to many and is very missed.